



**Rhombic Consulting Group Inc.**

***Do you have a roof?  
Is it maximizing revenue?  
Minimizing exposure and  
getting you a good deal?***

***IT CAN AND SHOULD!***

## ***ABOUT US***

Rhombic is a Canadian-based consulting firm that provides guidance on cell site and wireless communication related issues. We specialize in assisting public and private landowners with cell site leases and wireless communication issues. Because we specialize, there isn't much we haven't come across, so we're ready to address any issue. We don't work for the carriers or their agents, we work for you, so you can trust that you'll be getting unbiased and valuable direction.

Our goal is to provide the advantage you'll need to get the maximum monthly revenue on your property whether it's a cell tower or rooftop site, while minimizing your risk and exposure. We have alliances with industry leaders and associate with the best. Rhombic has the expertise and knowledge to lead its clients through the many twists and turns of the wireless telecom industry. Our consultants, advisors and partners have years of experience, and a customer-first minded approach to make the best deal possible for our clients.

## ***WHAT WE DO***

At Rhombic Consulting we customize to your needs. Whether or not you have a pre-existing agreement with a carrier or would like to optimize your property's income potential we can help. Through our experience and expertise we can guide you through the complex and confusing process of negotiations. Long term leasing agreements can be overwhelming. With our previous experience into the industry, our knowledge of current market rates, location requirements and cell carrier needs are all to your benefit. All it takes is a call.

## ***ANTENNA SITE SURVEYS***

An Industry Standard Antenna Site Survey involves our engineers visiting your site in order to categorize and identify all antennas as well as measuring frequency and power levels, photographing and mapping their location. We inspect installation, deficiencies, potential building membrane damage, wear and tear and report on any Safety Code 6 concerns.

We compare the antennas with the Industry Canada database and armed with this information review your agreements and documentation with each carrier. You will receive a detailed report identifying all antennas, carriers, licenses, site conditions and installation quality. In addition we also report on any deficiencies, potential Safety Code 6 issues and any concerns we have.

## ***SAFETY CODE 6***

Safety Code 6 requires the conduct of radio frequency (RF) radiation surveys to determine whether a device or installation (such as base stations for cellular telephones) complies with the recommended standards of performance and personal exposure. Industry Canada is the organization that sets regulatory requirements for spectrum management and radio equipment in Canada as well as specifying permissible RF levels for both the general public and RF workers.



## PROFESSIONAL SERVICES

Rhombic provides critical information and expertise not generally available to building owners, managers and strata councils, such as current market rates for cell sites, cell carrier needs, radio science engineering consulting and contract negotiation skills.

At Rhombic our consultants strive to deliver Professional Services founded on two principles:

### 1. EXPERIENCE AND KNOWLEDGE

Rhombic's consultants and advisors are experts in contracts, negotiation, engineering, wireless communication, wireless communication system design, antennas, radio sciences and in particular cellular site lease and license issues.

At Rhombic we believe it's essential that you find an expert in your particular field of concern and need. We are the experts in these fields. It makes sense to look for someone who specializes in this, your area of need, after all you should not pay a consultant to learn at your expense.



### 2. CUSTOMER SERVICE COMMITMENT

At Rhombic we strive to deliver the best customer service in the industry. We believe excellent customer service requires the following four deliverables.

**Responsiveness.** It is Rhombic's promise and customer service commitment to you that any call or e-mail will be returned to you that same day. If our consultant can't answer your question they will call you or e-mail you and tell you when and how. We are available at your convenience, not ours.

**Understanding.** Rhombic's consultants are willing to learn, listen and understand your concerns and business's goals. We want to be someone who will be a long-term partner in your cell site or technology business's growth.

**Communication.** Rhombic's consultants do not speak in legalese or engineering jargon without bothering to explain them. We believe in teaching and helping people learn.

**Report.** At Rhombic, our consultants strive to be someone you can get along with. Good chemistry will ensure a better relationship and positive results for your business.

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